



Photographer: Dominic Arizona Bonuccelli



INSIDE

Overview	2
Oro Valley Fast Facts	3
Message from the Town Manager	3
Accomplishments & Accolades	4
GFOA Award	4
Net Position	5
Activities	6
Revenues	7
Expenses	8
Debt & Financial Ratings	10
Town Assets	11
Employment & Economic Statistics	12



Town of ORO VALLEY, ARIZONA

POPULAR ANNUAL FINANCIAL REPORT

Fiscal Year ended June 30, 2021





OVERVIEW

The Town of Oro Valley is proud to present its tenth annual Popular Annual Financial Report (PAFR) prepared by the Finance Department. The purpose of the PAFR is to provide a user-friendly summary of the financial position of the Town of Oro Valley and other interesting information for citizens who want a better understanding of the Town's finances. The financial information in the PAFR is taken from the Town's Annual Comprehensive Financial Report (ACFR). The ACFR outlines the Town's financial position and operating activities each fiscal year presented in conformity with generally accepted accounting principles (GAAP) and includes financial statements audited by Henry & Horne, LLP, a certified public accounting firm. The Town received an unmodified (or clean) audit opinion, which is the best audit opinion that the financial statements could receive.

While the numbers in the PAFR come from an audited source, they are presented in a summarized, unaudited non-GAAP format that is more accessible to the public. Additionally, some of the information in the PAFR is from the Town's Annual Budget. Citizens who wish to review the audited, GAAP-based, full disclosure financial statements can refer to the Town's ACFR available on the Town's website at www.orovalleyaz.gov, or contact the Finance Department by phone at 520-229-4700 or in person at 11000 N. La Cañada Drive, Oro Valley, AZ 85737.

[CLICK HERE TO VIEW ACFR](#)

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ORO VALLEY TOWN COUNCIL



Left to right:

Josh Nicolson, Councilmember
Harry "Mo" Greene, II, Councilmember
Joyce Jones-Ivey, Councilmember
Joe Winfield, Mayor
Melanie Barrett, Vice Mayor
Steve Solomon, Councilmember
Tim Bohlen, Councilmember

HISTORY

After World War II, the Tucson area experienced dramatic population growth. In the early 1950s, the Oro Valley Country Club opened at the base of Pusch Ridge, and land owners began building residential homes. As the community continued to grow, area residents increasingly desired local control of the land in the area. In the late 1960s, a petition to incorporate began to circulate in Oro Valley, and Oro Valley was successfully incorporated in 1974. What began as a town with only 2.4 square miles and 1,200 residents has grown into a vibrant community and tourist destination featuring world-class amenities and outdoor attractions, excellent schools, and a diverse business environment.



ORO VALLEY FAST FACTS

INCORPORATED	1974
SERVICES	Police, Parks and Recreation, Water Utility, Stormwater Utility, Public Transit, Community Development and Public Works
FORM OF GOVERNMENT	Council/Manager
GOVERNING BODY	Mayor elected at large to four-year term; 6 councilmembers elected at large to four-year terms
POPULATION	47,070 (Arizona Commerce Authority)
# OF HOUSEHOLDS (US Census estimate)	20,971
BACHELOR'S DEGREE OR HIGHER (AGE 25+)	52.4%
MEDIAN INCOME (US Census estimate)	\$83,341
# OF PARKS	7
PARK ACRES MAINTAINED	449
TRAILS AND PATHS	56 miles
PUBLIC STREET LANE MILES MAINTAINED	430 miles
2021 BUDGET	\$105.4 million



MESSAGE *from the* TOWN MANAGER



Mary Jacobs
Town Manager

We are pleased to present the Town of Oro Valley Popular Annual Financial Report (PAFR) for fiscal year 2020/21. This is the tenth consecutive year that we have produced this summarized overview of various financial aspects of the Town, including sources of revenues and expenditures, financial trends, assets and liabilities and debt obligations. We are humbled to

have earned recognition from the Government Finance Officers Association (GFOA) for the past nine years with their Popular Annual Financial Reporting Award. The Town is one of only sixteen government agencies in Arizona to prepare a PAFR, representing the Town's ongoing commitment to transparency, accountability and communicating the financial position of the Town in this easy-to-understand format.

The Town's audited financial statements once again received an unmodified or "clean" audit opinion by our outside, independent auditors, which is the highest form of audit opinion given.

In spite of the continuing COVID-19 pandemic, the Town demonstrated strong financial performance during fiscal year 2020/21. We are pleased to report that in the General Fund, our main operating fund, revenues exceeded expenditures by \$11.5 million. While local revenue growth contributed in part to this success, the majority of the surplus was due to federal stimulus funding. These stimulus funds have been used to provide relief to local businesses impacted by the pandemic, as well as critical funding for current and future Town capital projects.

The Town's disciplined approach to budgeting, adherence to strong financial management principles and policies and a track record of prudent financial decision-making help to ensure both near- and long-term fiscal health and sustainability. This is evidenced by the Town's strong credit rating, including our 'AA+' rating from Standard and Poor's.

In the coming year, we look forward to making investments in our facilities that provide maximum benefit to our community and managing your taxpayer dollars in the most efficient and effective manner to ensure long-term financial sustainability.

We hope that our 2021 Popular Annual Financial Report fulfills its purpose as an understandable, informative publication, and thank you for your interest in the Town of Oro Valley government functions and finances.

Respectfully,
Mary Jacobs, Town Manager



FY 20/21 ACCOMPLISHMENTS

Issued \$5.6 million in Water Utility refunding revenue bonds, resulting in net present value savings of nearly \$223,000 to the Town

Received the Certificate of Achievement for Excellence in Financial Reporting Award, Distinguished Budget Presentation Award with special recognition for the Town's Capital Improvement Program, and Popular Annual Financial Reporting Award from the Government Finance Officers Association

Ended FY 2020/21 with a \$11.5 million increase in the General Fund ending fund balance

Received \$5.3 million in federal CARES Act funding for COVID-19-related expenditures

Received \$7.7 million in federal American Rescue Plan Act funding

Provided nearly \$1 million in assistance to local businesses through the OVSafeSteps program to help mitigate impacts COVID-19 has had on businesses within the Town

Secured voter approval to move from a home rule alternative expenditure limitation to a permanent base adjustment

Issued 498 single family residential permits, an increase of 81% over the prior year and a 15-year high

Successfully annexed the Westward Look Resort, resulting in an expected \$750,000-\$1.2 million in additional annual revenue to the Town

Approved plans for a \$10 million contribution from Town excess reserves, plus \$17 million in pension obligation bond proceeds to apply toward the Town's Public Safety Personnel Retirement System unfunded pension liability

Approved expanded use of the Town's half cent sales tax collections to be used towards debt service on the issuance of bonds for parks and recreation related capital improvements

Completed an 18-month process to update the Town's Parks and Recreation Master Plan

ACCOLADES

★ **OV Police Chief Kara Riley named Top Community Leader**
Tucson Local Media 2021

★ **Naranja Park voted Best Community Park**
Tucson Local Media 2021

★ **Chuck Huckleberry Loop voted Best Recreational Trail**
USA Today 2021

★ **Oro Valley named Safest City in Arizona**
Safewise 2019

★ **Oro Valley ranked Safest city in Arizona**
Safe Home 2017

★ **Oro Valley named Arizona's Best Small City**
WalletHub 2017

The Government Finance Officers Association of the United States and Canada (GFOA) has given an Award for Outstanding Achievement in Popular Annual Financial Reporting to the Town of Oro Valley for its Popular Annual Financial Report for the fiscal year ended June 30, 2020. The Award for Outstanding Achievement in Popular Annual Financial Reporting is a prestigious national award recognizing conformance with the highest standards for preparation of state and local government popular reports.

In order to receive this award, a government unit must publish a Popular Annual Financial Report, whose contents conform to program standards of creativity, presentation, understandability and reader appeal.

The award is valid for a period of one year only. We believe our current report continues to conform to program requirements, and we are submitting it to GFOA to determine eligibility for another award.



Government Finance Officers Association

**Award for
Outstanding
Achievement in
Popular Annual
Financial Reporting**

Presented to

**Town of Oro Valley
Arizona**

For its Annual Financial Report
for the Fiscal Year Ended

June 30, 2020

Christopher P. Morrell
Executive Director/CEO

STATEMENT OF NET POSITION

This Statement of Net Position is presented in much more detail in the Town's Annual Comprehensive Financial Report. This is a very high-level summary that captures total assets and liabilities and compares them to prior years. This Statement of Net Position may serve as a useful overall indicator of the Town's financial position and trends over the last two years.

The Town's activities are presented in two categories. Governmental activities include most of the Town's core services, such as public safety, parks and recreation, and street maintenance. Sales taxes, state-shared revenues and grants finance most of these activities. Business-type activities are the Water and Stormwater utilities, which are primarily financed through user fees and charges.



Statement of Net Position for the year ended June 30, 2021

	<u>2021</u>	<u>2020</u>
Assets		
Current assets and other assets	\$ 91,167,953	\$ 74,827,315
Capital assets, net	303,359,591	267,764,775
Total assets	394,527,544	342,592,090
Deferred outflows	12,557,173	9,507,349
Liabilities		
Current and other liabilities	21,046,106	17,596,817
Long-term liabilities	83,270,594	83,240,426
Total liabilities	104,316,700	100,837,243
Deferred inflows	\$ 914,101	\$ 1,802,798
Net Position	\$ 301,853,916	\$ 249,459,398

The largest portion of the Town's net position reflects its investment in capital assets such as land, buildings and improvements, vehicles, machinery and equipment, and construction, less any outstanding debt used to acquire those assets. The Town uses these capital assets to provide services to its citizens; consequently, these assets are not available for future spending.

The following are significant transactions that impacted the Statement of Net Position:

- The addition of \$15.2 million in current assets for governmental activities, of which \$7.7 million is attributable to American Rescue Plan Act funding received in June 2021.
- The addition of \$12.8 million and \$3.7 million for governmental activities and business-type activities, respectively, in accumulated depreciation due to depreciation expense.
- The addition of \$43.4 million and \$8.7 million for governmental activities and business-type activities, respectively, in capital assets related to buildings and improvements, infrastructure, and water systems.

WHAT IT MEANS

Current Assets and Other Assets are assets that one can reasonably expect to convert to cash, sell, or consume within one year.

Capital Assets, Net are the Town's land, buildings, equipment, improvements, infrastructure, and construction in progress, net of accumulated depreciation.

Deferred Outflows are outflows of resources that have already occurred but are applicable to future periods.

Deferred Inflows are inflows of resources that have already occurred but are applicable to future periods.

Liabilities are payments due to vendors and employees, lease payments due, and other long-term debt of the Town.

Net Position is the difference between assets plus deferred outflows and liabilities plus deferred inflows, which may or may not be available for future spending.

STATEMENT OF ACTIVITIES

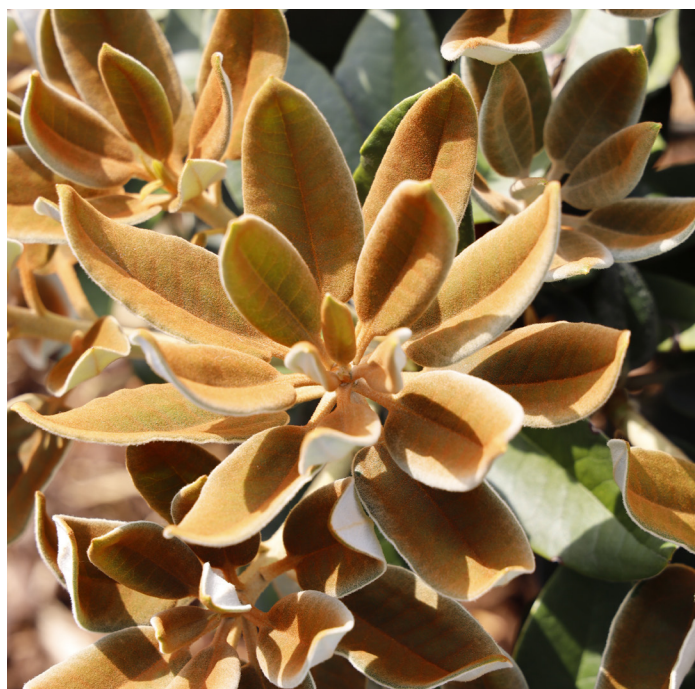
The Statement of Activities, often referred to as the Town's income statement, reflects all of its financial activity for the Town during the fiscal year ended June 30, 2021. This statement presents information to show how the Town's net position changed during the year as a result of the financial activity (e.g. revenues and expenses). Over time, increases or decreases in net position may serve as a useful indicator of whether the Town's financial position is improving or deteriorating. Below is a summarized version of the detailed statement of activities found in the Town's Annual Comprehensive Financial Report.

Statement of Activities for the year ended June 30, 2021

Note: The totals below reflect both the governmental and business-type activities of the Town.

	<u>2021</u>	<u>2020</u>
Revenues	\$ 112,999,569	\$ 91,398,732
Expenses	77,707,416	75,247,679
Change in net position	35,292,153	16,151,053
Net position, beginning of year, restated	266,561,763	233,308,345
Net position, end of year	\$ 301,853,916	\$ 249,459,398

The Statement of Activities shows that the Town's total net position has improved over the beginning net position. The increase of \$2.5 million in total expenses is primarily due to an increase in general government costs related to COVID-19. Total revenues increased \$21.6 million, or 23.6%, primarily due to a property donation and American Rescue Plan Act funding.

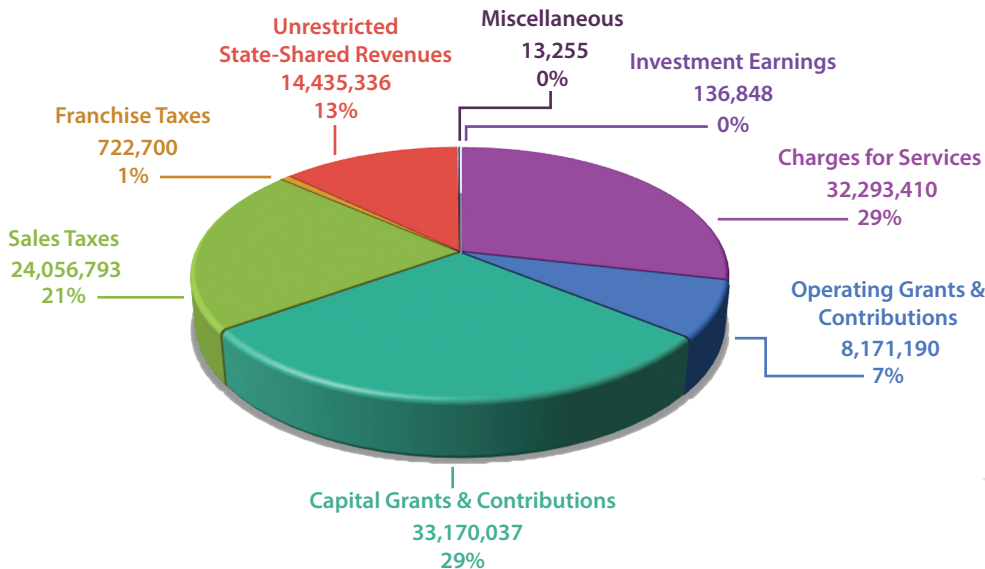


REVENUES

Where the money comes from

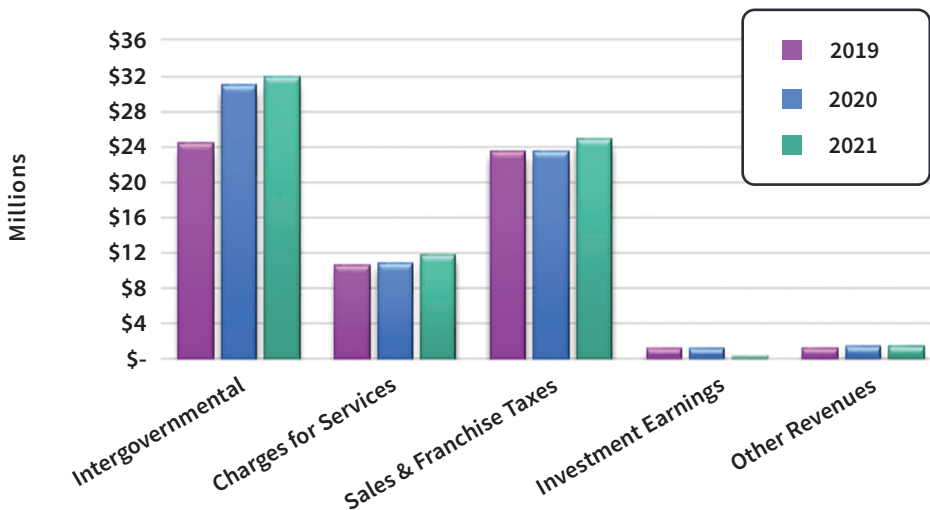
Revenues by Source

Includes Governmental & Business-Type Activities



This chart illustrates the sources and percentages of the Town’s revenues totaling \$113 million for FY 2020/21. The Town’s primary revenue sources during 2021 include charges for services, capital grants and contributions and sales taxes. Together these three categories represented 79% of all revenue collections in FY 2020/21.

Three-Year Historical Comparison - Revenues Governmental Funds Only



The Town Council and management are focused on efforts to maintain long-term financial health through diversified revenue sources while strategically investing in community initiatives. These decisions range from increasing efficiencies to using valuable intergovernmental partnerships to enhance and expand services.

WHAT IT MEANS

Charges for Services are revenues collected for services rendered to the public. Water sales make up the majority of these revenues.

Sales Taxes are levied on retail sales at 2.5%, utilities and construction activity at 4%, and lodging at 6%.

Franchise Taxes are negotiated fee revenues from a local cable provider.

Unrestricted State-Shared Revenues consist of the Town’s portion of Arizona state income tax, sales tax, and vehicle license tax revenue shared with incorporated cities, towns, and counties.

Capital Grants and Contributions are dedicated towards specific capital expenditures and purposes, such as highways and streets.

Operating Grants and Contributions are dedicated towards specific operating expenditures and purposes, such as employee salaries and ongoing maintenance costs for roadways, public safety, and culture and recreation.

Investment Earnings consist of interest income earned on the Town’s invested funds.



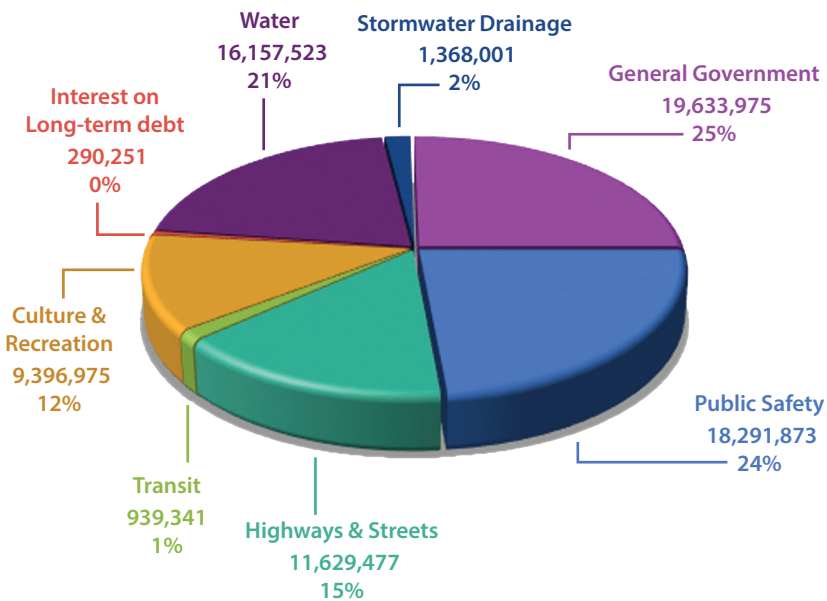
EXPENSES

Where the money goes

This chart illustrates the uses and percentages of the Town's expenses across all funds totaling \$77.7 million for FY 2020/21. The majority of expenses relate to public safety (police), general government operations and Water Utility operations. More than two-thirds of the Town's total expenses (70%) are from these three areas. Total expenses increased by \$2.5 million primarily due to an increase in general government costs related to COVID-19.

Expenses by Category

Includes Governmental & Business-Type Activities



WHAT IT MEANS

General Government expenses are incurred by the Town's administrative departments, including Town Council, Town Manager, Legal Services, Finance, Town Clerk, Human Resources, Magistrate Court, and include other non-departmental costs.

Highways and Streets expenses are related to the design, construction, maintenance and operation of all roadways, sidewalks and related infrastructure within the Town.

Culture and Recreation expenses are those incurred by the Town to enrich the quality of life in Oro Valley through parks, recreational and cultural activities.

Public Safety expenses are those incurred by the Town to provide police services to the public.

Water expenses are those incurred by the Town to provide water to the public.

Transit expenses are those related to the operation of the Sun Shuttle Dial-a-Ride service funded through a partnership with the Regional Transportation Authority (RTA).

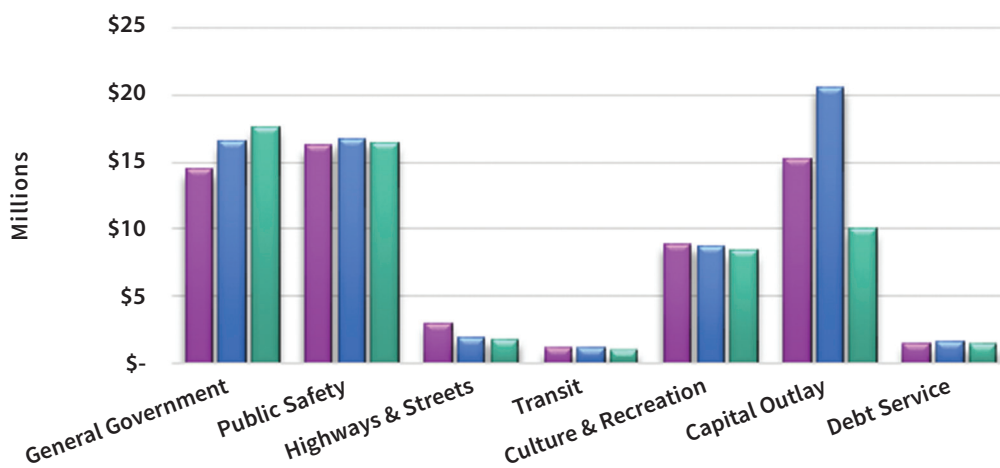
Stormwater Drainage expenses are those related to the design, construction, maintenance and operation of all stormwater drainageways within the Town.

Interest on Long-Term Debt reflects the interest costs for long-term debt, such as bonds and loans. This does not include any interest costs on water-related debt.

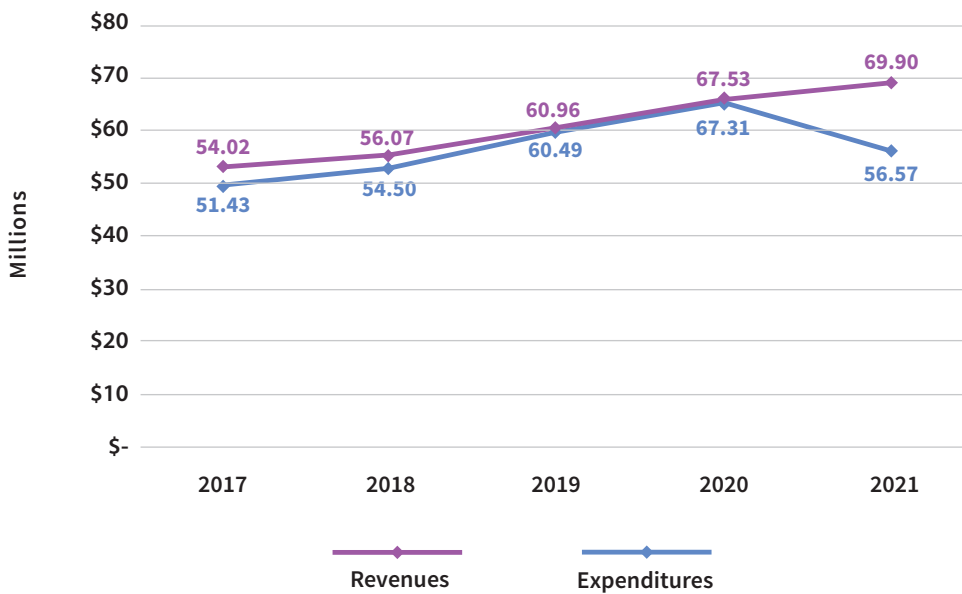




Three-Year Historical Comparison - Expenditures ■ 2019 ■ 2020 ■ 2021
 Governmental Funds Only



Five-Year Historical Comparison - Revenues & Expenditures
 Governmental Funds Only



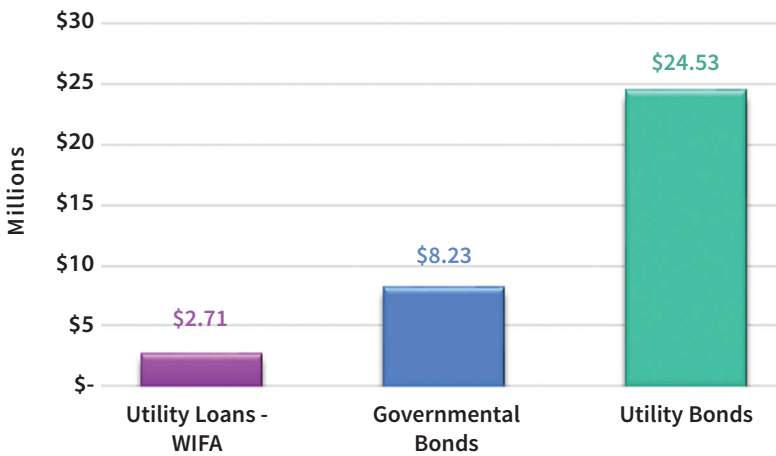
The charts on this page reflect information for the Town's governmental funds only. These funds account for most of the Town's basic services, such as general government, public safety, highways and streets, and culture and recreation. Sales taxes, state-shared revenues and charges for services finance most of these activities. As such, the business-type activities related to Water and Stormwater operations are excluded.

The Five-Year Historical Comparison chart provides a snapshot of the Town's revenue and expenditure growth for the last five fiscal years. Revenue growth through FY 2020/21 reflects increased sales tax collections, state-shared revenues and permit fees. The expenditure decrease for FY 2020/21 was due primarily to a sizable roadway capital project completed in FY 2019/20.

DEBT & FINANCIAL RATINGS

As of June 30, 2021, the Town had \$35.5 million in long-term debt outstanding with \$5.3 million due within one year. The majority of the outstanding debt relates to the Water Utility capital improvement revenue bonds. The chart below depicts the Town's outstanding debt for the fiscal year ended June 30, 2021.

Outstanding Debt Obligations as of June 30, 2021



The Town continues to maintain strong investment grade ratings on its outstanding excise tax bonds, which are rated 'AA' by Fitch and 'AA+' by Standard and Poor's. These ratings indicate high quality investments with very strong capacity for payment of financial commitments. This is largely achieved by the Council's goal of continuing to diversify the Town's revenue base and maintaining strong fund balance reserves in the General Fund, currently at \$32.4 million, or 53% of FY 2021/22 adopted expenditures of \$61.3 million.

WHAT IT MEANS

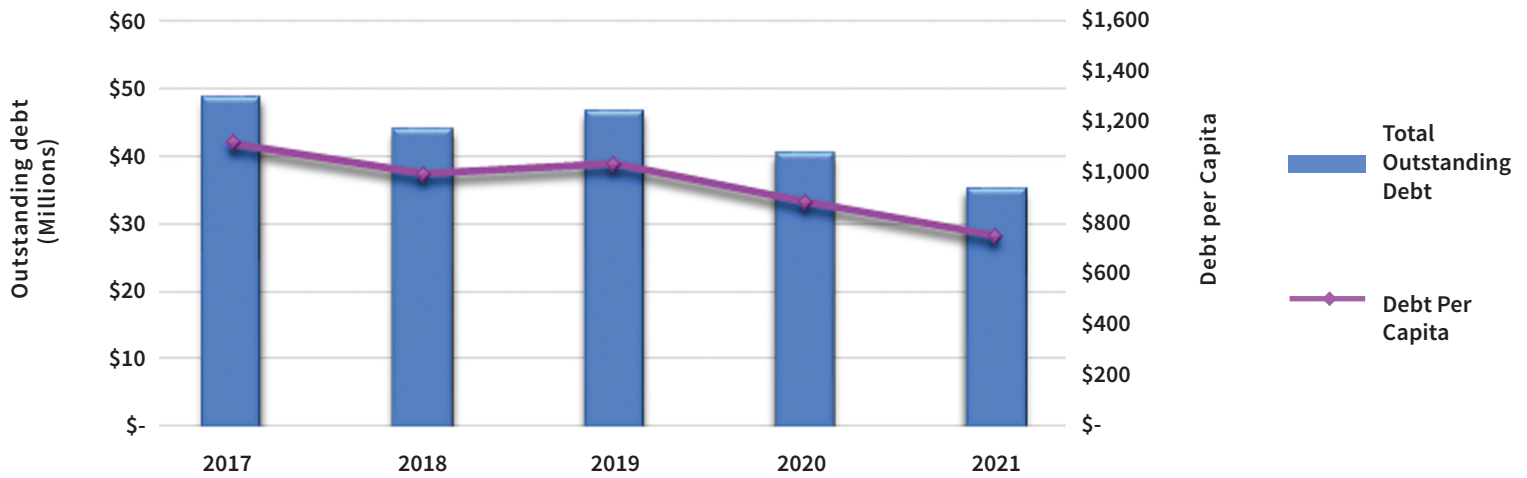
WIFA Utility Loans are low-interest loans from the Water Infrastructure Finance Authority of Arizona (WIFA). They finance the construction and improvement of drinking water, wastewater, wastewater reclamation, and other water quality projects.

Governmental Bonds are used to finance long-lived capital improvements, including land acquisition and construction or improvement of Town facilities. The Town's excise taxes are pledged as repayment of the debt.

Utility Bonds are issued to finance long-lived utility capital improvements for the Town's Water Utility. This debt is repaid with Water Utility revenues.



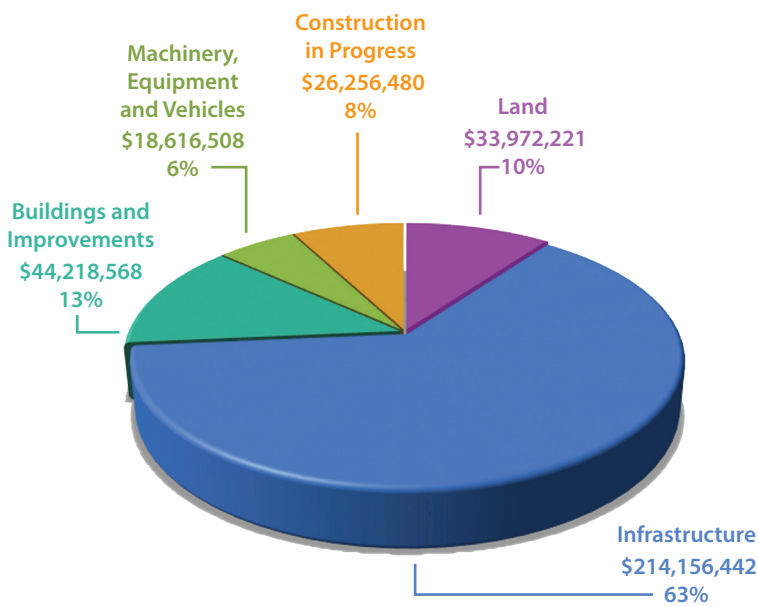
Five Year Historical Comparison Total Outstanding Debt & Debt Per Capita



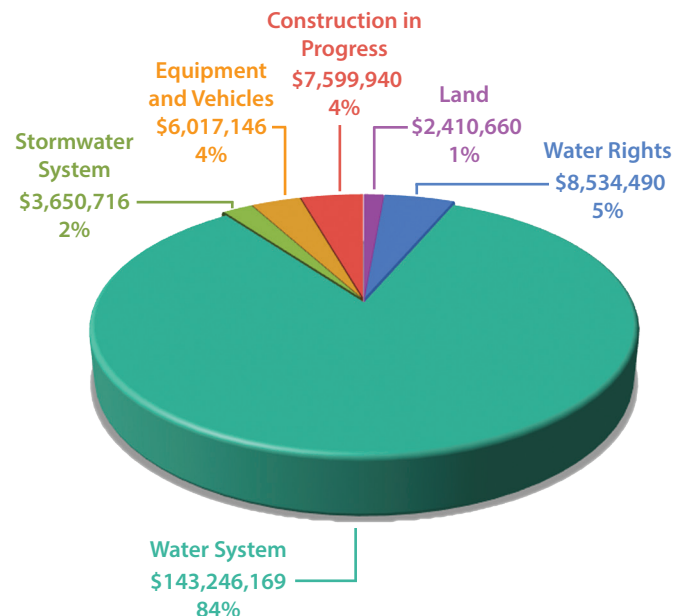
TOWN ASSETS

The Town develops a ten-year Capital Improvement Program (CIP) to systematically identify, plan, schedule, finance, track and monitor capital projects and acquisitions necessary to support service delivery to the community. Capital improvement projects are defined as infrastructure, equipment and vehicle purchases or construction which result in or make improvements to a capitalized asset costing more than \$50,000 and having a useful life of five or more years. These capital projects and acquisitions comprise the capital assets of the Town. At June 30, 2021, the Town had invested \$303.4 million in capital assets (net of accumulated depreciation), including buildings, facilities, vehicles, computers, equipment and infrastructure assets.

Capital Assets Governmental Activities*



Capital Assets Business-Type Activities*



*Totals do not include accumulated depreciation

ECONOMIC OUTLOOK AND FUTURE FOCUS

Healthy economic growth is being observed at both the local and state levels, which benefited the Town’s revenue collections for FY 2020/21 and is expected to continue into FY 2021/22, despite the ongoing impacts of COVID-19. The Town continues to provide services and programs without a property tax to fund operations and, therefore, is dependent upon state-shared revenues and local sales tax as major sources of revenue for its operating and capital expenditures. These sources accounted for approximately 64% of total General Fund revenue for FY 2020/21, which is a lower percentage than past years due to significant federal stimulus monies received.

Total local sales tax collections totaled \$24.1 million for FY 2020/21, which represents a \$1,299,390 or 5.7% increase over the last fiscal year. Given the persistence of the global COVID-19 pandemic throughout FY 2020/21, this increase was far greater than anticipated and a nice surprise.

Projected residential development is steady over the next two- to three-year period.

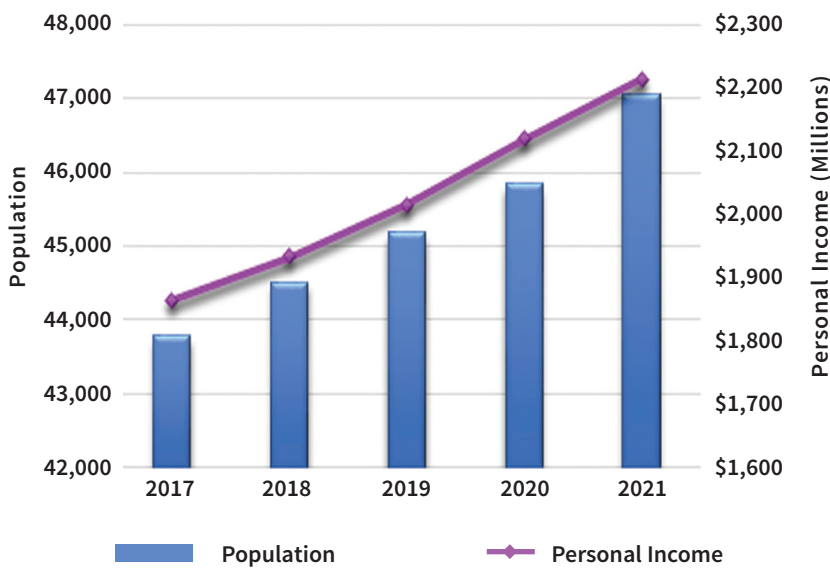
In FY 2020/21, the Town estimated that 225 single family residential (SFR) building permits would be issued; a total of 498 were issued by year-end. The FY 2021/22 budget assumes 275 SFRs will be issued during the year as the Town returns to a more normal historical growth pattern.

Critical to the Town’s financial success is the preparation of realistic growth assumptions that help guide the Town’s revenue projections. There continues to be healthy economic growth in Oro Valley, the Tucson metropolitan region and state-wide. Arizona remains well-positioned to recover and outpace the nation and most states in jobs, income and population. With Oro Valley’s proximity to the Tucson metro region, it is likely that the Town’s local economy will continue to benefit with increased housing sales, retail and tourism growth, and overall personal income growth.

For FY 2021/22, the Town will focus its efforts on supporting elements of the Town Council adopted Strategic Leadership Plan while navigating uncertainty and potential revenue disruptions caused by COVID-19.

These strategies will be fulfilled in a number of ways, including: dedicated funding towards the Town’s Public Safety Retirement System (PSPRS) unfunded liability; continued funding of the Town’s Pavement Preservation Program, which maintains the current condition of Town streets; investments in Town facilities and infrastructure; including funding for top priorities in the Parks and Recreation Master Plan; investments in the Town’s water infrastructure, and continued emphasis on efficiency and process improvement, high performance and financial excellence.

Town Demographic & Economic Statistics



Town Employment Statistics

Principal Employers in Oro Valley

	Employees	% of Total Town Employment
Roche Tissue Diagnostics	1,400	7.41%
Town of Oro Valley	520	2.75%
Oro Valley Hospital	421	2.23%
Amphitheater Public Schools	395	2.09%
Walmart Supercenter	325	1.72%
Casa De La Luz	264	1.40%
Simpleview	234	1.24%
Splendido at Rancho Vistoso	203	1.07%
El Conquistador Tucson, a Hilton Resort	135	0.71%
Meggitt Securaplane	128	0.68%

