

## Town Manager's Office

#### TOWN COUNCIL REPORT

DATE:

February 10, 2023

TO:

Mayor and Council

THRU:

Chris Cornelison, Interim Town Manager

FROM:

David Gephart, Chief Financial Officer

SUBJECT:

December 2022 Financial Update

This financial update is intended to provide an overview and status of revenues and expenditures for the Town's selected funds through December 2022 for fiscal year 2022/23. Funds included in this financial update are the General Fund, Highway Fund and Community Center Fund. Also included are the two enterprise funds, Water and Stormwater. *Please note that all amounts are preliminary, un-audited and subject to change.* Additionally, estimates reflected in monthly financial updates may not include any adjusting audit entries required at year-end.

## **EXECUTIVE SUMMARY:**

Revenues and expenditures are performing well compared to budget. Further details on revenues and expenditures are as follows.

## General Fund

In the General Fund (see attachment A), revenues total \$26.9 million or 53% of budget, while expenditures are at \$27.2 million or 42.2% of the total budget.

#### Highway Fund

In the Highway Fund (see attachment B), revenues total \$2.1 million or 49.8% of budget, while expenditures total \$1.9 million or 40.6% of budget.

#### Community Center Fund

In the Community Center Fund (see attachment C-1 & C-2), revenues total \$4.3 million or 50.1% of budget, while expenditures total \$6.3 million or 47.6% of budget.

## Water Fund

In the Water Utility Fund (see attachment D), revenues total \$9.1 million or 38% of budget, while expenses total \$10.3 million or 49.7% of budget.

## Stormwater Fund

In the Stormwater Utility Fund (see attachment E), revenues total \$727,000 or 48.7% of budget, while expenses total \$567,000 or 24.8% of budget.

# BACKGROUND AND DETAILED INFORMATION: GENERAL FUND

Attachment A shows General Fund revenues and expenditures through December, as well as year-end estimates for each category. The estimated year-end projections in the General Fund are as follows:

Revenues: \$53,796,446

Less:

Expenditures: (\$47,414,294)

Other Financing Uses (\$16,446,977)

Preliminary Estimated Decrease in Fund Balance: (\$10,064,825)\*

\*The estimated decrease in fund balance is due to a budgeted transfer of \$13.5 million of fund balance to the Capital Fund for CIP projects.

## **General Fund Revenues**

- Local sales tax collections in the General Fund total \$13 million or 51.6% of the budgeted amount of \$25.3 million and are performing better than anticipated. Retail collections total \$4.4 million, which is \$179,560 or 4.3% higher than the same time period last fiscal year. Restaurant/bar collections total \$1.2 million which is \$81,822 or 7.3% higher than the same time period last fiscal year. Bed Tax collections total \$931,227 which is \$67,964 or 6.8% less than the same time period last fiscal year but trending higher than budgeted. Construction sales tax collections total \$3.1 million through December, which is \$283,376 or 8.4% less than collections from the same time period last fiscal year, due to a large payment of back taxes in October of the prior year. Note that the budgeted decrease for construction sales tax was 24%. Total local sales tax revenue is expected to come in nearly \$1.6 million above budget due to strong performance across most tax categories. Please see attachment G for detailed information on General Fund local sales tax collections.
- License and permit revenues total \$1.6 million or 70% of the budget amount of \$2.2 million. A total
  of 65 Single Family Residential (SFR) permits have been issued through December. License and
  permit revenues are expected to come in \$335,000 over budget, due to revised permitting
  estimates from expected commercial development activity.
- State shared revenues total \$9.2 million or 52.3% of the budget amount of \$17.6 million. These
  revenue sources are comprised of state shared sales taxes, state shared income taxes, auto-lieu

fees, and Smart and Safe shared taxes. At this time, these revenues are forecasted to come in \$865,000 over budget due to higher-than-expected state sales tax collections.

- Charges for services revenues total \$1.4 million or 45.6% of the budget amount of \$3.0 million.
  Cost allocation charges to the Town's enterprise funds for services provided, as well as Parks &
  Recreation fees, make up the bulk of this revenue category. Charges for services are forecasted
  to come in about \$200,000 under budget. This is due mainly to farebox revenues as a result of fee
  waivers, as well as swimming pool user fees as a result of facility closures for needed capital
  improvements.
- Miscellaneous revenues are forecasted to come in \$477,400 over budget due primarily to a rebate received from the Arizona Municipal Risk Retention Pool (AMRRP).

## **General Fund Expenditures**

- General Fund expenditures total \$27.2 million or 42.2% of budget through December.
- Please note that the \$885,000 Vistoso Trails Nature Preserve settlement payment is included in the actuals and year-end estimates for General Administration. Other areas of expenditure savings in the fund are forecasted to make up for the payment.
- Personnel costs are forecasted to come in about \$1 million or 3% less than budget, due to a
  combination of vacancy savings, position refills and PSPRS contribution savings. Other forecasted
  savings in the General Fund may include gasoline, software maintenance/licensing,
  telecommunications, field supplies and outside professional services.
- Transfers out of the General Fund are expected to end the fiscal year on budget. Note that actuals
  through December reflect the budgeted transfer to debt service and 1/3 of the budgeted transfer to
  the Capital Fund for CIP.

The General Fund is expected to end the fiscal year with a total fund balance of \$20.3 million, or 42.3% of budgeted expenditures, exceeding Council policy by \$5.9 million.

## **HIGHWAY FUND**

#### **Highway Fund Revenues**

State shared highway user funds total \$2 million or 48.6% of the budget amount of \$4.1 million.
These revenues are projected to come in on budget at this time. Other minor revenue sources in
the Highway Fund are expected to come in at a favorable budget variance of \$4,000 or 0.1% due
to a vendor refund of prior year invoice credits that was owed to the Town.

#### **Highway Fund Expenditures**

 Highway Fund expenditures though December are at \$1.9 million or 40.6% of the adopted budget of \$4.7 million. This is expected, due to the timing of the pavement preservation program. Highway Fund expenditures are projected to come slightly under budget at this time due to some minor personnel and O&M savings.

The Highway Fund is expected to end the fiscal year with a fund balance of \$725,833.

#### **COMMUNITY CENTER FUND**

Attachment C-1 shows the consolidated financial status of the Community Center Fund with all revenues and expenditures from contracted and Town-managed operations.

Attachment C-2 shows the monthly line-item detail for the contractor-managed operations, specifically revenues and expenditures associated with golf, and food and beverage operations. The totals in the revenue and expenditure categories in attachment C-2 tie to the contracted operating revenues and expenditures in attachment C-1.

## **Community Center Fund Revenues**

- Revenues in the Community Center Fund through December total \$4.3 million or 50.1% of the budget amount of \$8.5 million.
- Contracted operating revenues total \$2 million as of December, which is about \$122,000 or 6.4% more than the same time last fiscal year. This increase is due to higher memberships and food & beverage sales. As of now, these revenues are estimated to come in about \$458,000 or 11.5% over budget.
- Town operating revenues for December are \$465,905 or 52.5% of the budget amount of \$887,800.
   Town operating revenues are expected to end the fiscal year about \$69,500 higher than budget due to member dues and daily drop-ins.
- Local sales tax revenues for December total \$1.7 million or 49.5% of the budget amount of \$3.5 million. These collections are currently projected to come in \$139,000 over budget, due to positive trends in retail, remote seller, and restaurant/bar collections.

#### **Community Center Fund Expenditures**

- Expenditures in the Community Center Fund total \$6.3 million or 47.6% of the budgeted amount of \$13.2 million.
- Contracted operating expenditures total \$2.4 million, or 51.2% of the budgeted amount of \$4.7 million. Contracted expenditures are currently estimated to come in \$20,000 or 0.4% under budget.
- Town operating expenditures are currently estimated to come in approximately \$97,000 over budget due to personnel cost increases from full implementation of the new pay plan earlier in the year.
- Transfers out are expected to end the year nearly \$1.4 million, or 33.8% higher than budget due to
  the Council directive to transfer all fund balance in excess of \$1 million to the Capital Fund to be
  used for the golf irrigation project. Note that actuals through December reflect the budgeted transfer
  out to debt service.
- At this time, the Community Center Fund is projected to end the fiscal year with a total fund balance of \$1 million.

The Town is not expecting any year-end sales tax support for golf operations. Contracted golf operations have a preliminary net loss of \$265,304 before outside HOA contributions of \$159,050 and approximately \$120,000 in local sales taxes generated from golf related operations.

#### WATER FUND

#### Water Fund Revenues

- Water Sales represent the largest revenue source for the fund and total nearly \$7.6 million, or 49.2% of budget through the first half of the fiscal year. Because of lower trending water sales and charges, this revenue source is anticipated to end the fiscal year 2.5% or \$383,000 below budgeted levels. This is due to more rain than expected, resulting in less water usage.
- Charges for Services account for revenues from various fees including the groundwater preservation fee. Through December, this category is trending slightly below budget at \$1.5 million or 45.8% of budget and is expected to end the year 3.8% below budget. This is due to four months of waived late fees and shutoffs after the change to the new billing software system.
- \$5.4 million of ARPA was budgeted to be transferred into the Water Utility Fund to fund water infrastructure projects, however, only \$2.3 million will be utilized by the Water Fund.

## Water Fund Expenses

• Expenses for the Water fund are largely trending slightly less than expected through the first half of the fiscal year with some personnel vacancy savings and savings in O&M. Other financing uses are related to scheduled transfers to take place later in the fiscal year.

#### STORMWATER FUND

## Stormwater Fund Revenues

Overall, revenues for the Stormwater Fund are trending lower than expected through December.
Charges for Services represent the bulk of revenue for the fund and are currently trending slightly
below budget at \$721,000 or 48.3%. Revenues are anticipated to end the fiscal year \$30,000, or
2.0% below budget.

## Stormwater Fund Expenses

• Through December, Stormwater expenses are trending below budget, but are anticipated to increase as maintenance and projects increase in the second half of the fiscal year. Expenses are anticipated to end the fiscal year under budget by \$262,000, or 11.5% due to the budgeted Sierra Wash cost coming in significantly less than expected.

Please see attachments A and B for additional details on the General Fund and Highway Fund. See attachments C-1 and C-2 for additional details on the Community Center Fund. Attachments D and E provide details related to the Town's two enterprise funds. See attachment F for a fiscal year-to-date consolidated summary of all Town Funds. See attachment G and H for a breakdown of monthly local sales tax collections and state shared revenue collections for the General Fund.

YE % Variance to Budget

> 6.2% 15.1% 4.5% 26.7% 4.9% 0.0% -6.6% -24.0% 0.0% 191.7% **6.0%**

## **General Fund**

% Budget Completion through December --- 50%

	Actuals thru 12/2022	Budget	% Actuals to Budget	Year End Estimate *
REVENUES				
LOCAL SALES TAX	13,029,973	25,270,959	51.6%	26,843,722
LICENSES & PERMITS	1,556,707	2,223,824	70.0%	2,558,824
FEDERAL GRANTS	325,691	380,000	85.7%	397,000
STATE GRANTS	35,224	75,000	47.0%	95,000
STATE/COUNTY SHARED	9,212,784	17,605,693	52.3%	18,471,004
OTHER INTERGOVERNMENTAL	633,845	1,613,000	39.3%	1,613,000
CHARGES FOR SERVICES	1,388,841	3,046,515	45.6%	2,846,496
FINES	45,080	125,000	36.1%	95,000
INTEREST INCOME	158,930	150,000	106.0%	150,000
MISCELLANEOUS	507,907	249,000	204.0%	726,400
TOTAL REVENUES	26,894,982	50,738,991	53.0%	53,796,446

	Actuals thru 12/2022	Budget	% Actuals to Budget	Year End Estimate *	YE % Variance to Budget
EXPENDITURES					
CLERK	208,801	422,705	49.4%	424,743	0.5%
COMMUNITY & ECON. DEV.	1,487,074	3,280,764	45.3%	3,329,278	1.5%
COUNCIL	137,650	199,145	69.1%	199,145	0.0%
FINANCE	433,274	921,857	47.0%	961,549	4.3%
GENERAL ADMINISTRATION	1,983,209	4,077,234	48.6%	3,783,490	-7.2%
HUMAN RESOURCES	260,591	569,905	45.7%	595,307	4.5%
INNOVATION & TECHNOLOGY	2,335,747	4,797,809	48.7%	4,832,355	0.7%
LEGAL	456,939	1,015,753	45.0%	1,043,529	2.7%
MANAGER	529,619	1,349,776	39.2%	1,328,932	-1.5%
PARKS & RECREATION	1,682,957	3,775,162	44.6%	3,823,007	1.3%
POLICE	8,189,578	20,403,472	40.1%	20,036,298	-1.8%
PUBLIC WORKS	2,545,239	6,200,227	41.1%	6,053,631	-2.4%
TOWN COURT	447,709	1,059,674	42.2%	1,003,031	-5.3%
TRANSFERS OUT	6,548,965	16,446,977	39.8%	16,446,977	0.0%
TOTAL EXPENDITURES	27,247,352	64,520,460	42.2%	63,861,271	-1.0%

**CHANGE IN FUND BALANCE** 

(352,370)

(13,781,469)

(10,064,825)

**BEGINNING FUND BALANCE** 

30,390,425

Plus: Surplus / (Use of Fund Balance)

(10,064,825)

**ENDING FUND BALANCE \*\*** 

20,325,599

<sup>\*</sup> Year-end estimates are subject to further revision

<sup>\*\*</sup> Ending fund balance amounts are estimates and are subject to further revision

## **Highway Fund**

## % Budget Completion through December --- 50%

REV	EN	U	ES
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LICENSES & PERMITS
STATE/COUNTY SHARED
INTEREST INCOME
MISCELLANEOUS

**TOTAL REVENUES** 

Actuals	Dividuat	% Actuals
thru 12/2022	Budget	to Budget
_		
14,334	25,000	57.3%
2,003,856	4,127,100	48.6%
49,524	8,000	619.1%
6,419	3,000	214.0%
2,074,133	4,163,100	49.8%

Year End	YE % Variance
Estimate *	to Budget
25,000	0.0%
4,127,100	0.0%
8,000	0.0%
7,000	<u>133.3%</u>
4,167,100	0.1%

## **EXPENDITURES**

TRANSPORTATION ENGINEERING STREET MAINTENANCE

**TOTAL EXPENDITURES** 

Actuals thru 12/2022	Budget	% Actuals to Budget
1,662,454 224,787	4,192,089 460,100	39.7% 48.9%
1,887,241	4,652,189	40.6%

Year End	YE % Variance
Estimate *	to Budget
4,188,154	-0.1%
460,100	0.0%
4,648,254	-0.1%

## **CHANGE IN FUND BALANCE**

186,892

(489,089)

(481,154)

## **BEGINNING FUND BALANCE**

1,206,986

Plus: Surplus / (Use of Fund Balance)

(481,154)

**ENDING FUND BALANCE \*\*** 

725,833

<sup>\*</sup> Year-end estimates are subject to further revision

<sup>\*\*</sup> Ending fund balance amounts are estimates and are subject to further revision

## **Community Center Fund**

## % Budget Completion through December --- 50%

	Actuals	Budget	% Actuals	Year End	YE % Variance
	thru 12/2022	buuget	to Budget	Estimate *	to Budget
REVENUES					
CONTRACTED OPERATING REVENUES					
Golf Revenues, Trail and Cart Fees	922,611	2,060,519	44.8%	2,315,973	12.4%
Member Dues	647,384	1,102,500	58.7%	1,192,504	8.2%
Food & Beverage	321,152	546,350	58.8%	612,239	12.1%
Merchandise & Other	154,498	270,780	<u>57.1%</u>	317,226	<u>17.2%</u>
	2,045,645	3,980,149	51.4%	4,437,942	11.5%
TOWN OPERATING REVENUES					
Daily Drop-Ins	18,216	30,000	60.7%	40,000	33.3%
Member Dues	344,322	620,500	55.5%	680,000	9.6%
Recreation Programs	68,429	170,000	40.3%	170,000	0.0%
Facility Rental Income	34,938	67,300	<u>51.9%</u>	67,300	0.0%
	465,905	887,800	52.5%	957,300	7.8%
OTHER REVENUES					
Local Sales Tax	1,720,677	3,477,236	49.5%	3,616,145	4.0%
Real Property Rental Income	-	=	na	19,052	na
Interest Income	21,609	3,000	720.3%	3,000	0.0%
Miscellaneous	4,134	159,150	2.6%	163,226	<u>2.6%</u>
	1,746,420	3,639,386	48.0%	3,801,423	4.5%
TOTAL REVENUES	4,257,970	8,507,335	50.1%	9,196,665	8.1%

	Actuals thru 12/2022	Budget	% Actuals to Budget	Year End Estimate *	YE % Variance to Budget
EXPENDITURES					g
CONTRACTED OPERATING EXPENDITURES					
Personnel	796,043	1,728,134	46.1%	1,711,947	-0.9%
Food & Beverage	274,712	487,863	56.3%	522,118	7.0%
Operations & Maintenance	1,276,168	2,344,939	54.4%	2,317,701	-1.2%
Equipment Leases	70,137	162,682	43.1%	151,480	<u>-6.9%</u>
	2,417,060	4,723,618	51.2%	4,703,246	-0.4%
TOWN OPERATING EXPENDITURES		5000 40			
Personnel	453,438	920,274	49.3%	1,017,000	10.5%
Operations & Maintenance	393,208	775,299	50.7%	775,299	0.0%
	846,646	1,695,573	49.9%	1,792,299	5.7%
CAPITAL OUTLAY	980,338	2,666,700	36.8%	2,096,700	-21.4%
TRANSFERS OUT	2,028,066	4,085,380	49.6%	5,464,878	33.8%
TOTAL EXPENDITURES	6,272,110	13,171,271	47.6%	14,057,123	6.7%

CHANGE IN FUND BALANCE (2,014,140) (4,663,936) (4,860,458)

BEGINNING FUND BALANCE

5,860,458

Plus: Surplus / (Use of Fund Balance)

(4,860,458)

ENDING FUND BALANCE \*\*

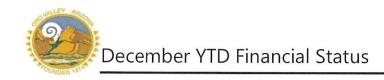
1,000,000

<sup>\*</sup> Year-end estimates are subject to further revision

<sup>\*\*</sup> Ending fund balance amounts are estimates and are subject to further revision

#### El Conquistador Golf Club For the Month Ending December 31st, 2022

		December						YTD		
		Budget		Last Year	-			Budget		Last Year
Actual	Budget	Variance	Last Year	Variance		Actual	Budget	Variance	Last Year	Variance
					Rounds					
3,351	3,375	(24)	2,953	398	Rounds - Member	18,258	13,825	4,433	14,533	3,725
461	600	(139)	604	(143)	Rounds - Outing	2,476	2,000	476	2,878	(402)
4,838	5,100	(262)	5,083	(245)	Rounds - Public	19,182	14,825	4,357	22,463	(3,281)
8,650	9,075	(425)	8,640	10	Total Rounds	39,916	30,650	9,266	39,874	42
189,469	205,000	(15,531)	202,187	(12,718)	Revenue Green Fees	754,356	545,500	208,856	803,147	(48,791)
32,677	22,175	10,502	24,287	8,390	Cart Fees	152,722	128,750	23,972	135,870	16,852
3,909	4,000	(91)	3,601		Driving Range	15,533	14,500	1,033	19,661	(4,128)
0 36,504	1,000 29,675	(1,000) 6,829	750 31,756		Golf Cards/Passes	0	9,500	(9,500)	9,182	(9,182)
26,514	28,350	(1,836)	24,146		Pro Shop Sales Food (Food & Soft Drinks)	116,176 166,152	94,875 133,650	21,301 32,502	102,275 147,068	13,901 19,084
27,662	22,350	5,312	24,159		Beverages (Alcohol)	145,425	112,745	32,680	126,494	18,931
953	900	53	1,467		Other Food & Beverage Revenue	9,575	1,865	7,710	1,989	7,586
3,080	2,500	580	3,116	(36)	Other Golf Revenues (Club Rent, Handica	17,427	9,595	7,832	11,784	5,643
1,216	2,500	(1,284)	4,466	(3,250)	Clinic / School Revenue	14,414	8,800	5,614	12,959	1,455
113,689	94,800	18,889	98,773		Dues Income - Monthly Dues	643,304	543,500	99,804	550,749	92,554
4,080 (206)	0 3,640	4,080 (3,846)	7,980		Initiation Fee Income / Annual Membersl Miscellaneous Income and Discounts	4,080 6,481	0 4,800	4,080 1,681	0 2,307	4,080 4,174
439,548	416,890	22,658				2,045,645		437,565	======================================	122,160
							-,,	,	2,520,100	222,200
26,658	20,373	(6,285)	22,301	// 3571	Cost of Sales COGS - Pro Shop	88,256	65,513	(22,744)	74,611	(13,645)
9,836	8,198	(1,638)	7,843		COGS - Food	50,911	38,505	(12,406)	41,757	(9,154)
940	1,110	170	1,374		COGS - Non-Alcoholic Beverages	8,800	5,404	(3,396)	6,305	(2,495)
7,213	6,825	(388)	6,959		COGS - Alcohol	38,450	34,385	(4,065)	38,620	171
44,647	36,505	(8,142)	38,476		Total Cost of Sales	186,417	143,806	(42,611)	161,294	(25,124)
394,901	380,385	14,516	388,213	TIME OF THE PARTY OF THE	GROSS INCOME	1,859,228	1,464,274	394,954	1,762,191	97,036
					Labor					
33,448	40,668	7,219	29,374	(4,074)	Golf Operation Labor	194,136	183,653	(10,483)	152,245	(41,891)
15,393	14,750	(643)	14,131	(1,262)	General and Administrative	70,652	61,000	(9,652)	59,579	(11,073)
69,678	72,120	2,442	67,059	(2,619)	Maintenance and Landscaping	380,059	415,118	35,059	361,442	(18,616)
21,273 8,765	22,177 7,917	904	19,799 4,482	(1,474)	F&B Sales and Marketing	130,546 35,936	119,403 41,650	(11,143) 5,714	115,917 38,707	(14,628) 2,772
148,557	157,631	9,075	134,845			811,328	820,824	9,496	727,892	(83,436)
12,607	14,501	1,894	10,435	(2 173)	Total Payroll Taxes	64,581	75,389	10,809	56,846	(7,735)
15,525	12,631	(2,894)	(6,630)		Total Medical/Health Benefits	66,060	60,302	(5,758)	35,894	(30,166)
1,899	1,687	(212)	2,310		Total Workmans Comp	11,689	9,727	(1,962)	11,969	280
30,031	28,819	(1,212)	6,115	(23,916)	Total Payroll Burden	142,330	145,418	3,088	104,709	(37,621)
178,588	186,450	7,862	140,960		Total Labor	953,658	966,242	12,584	832,601	(121,057)
					Other Operational Expenses					
11,481	4,717	(6,764)	9,113		Golf Ops	35,522	25,103	(10,419)	43,665	8,143
15,868 29,970	17,184 29,073	1,316	12,072	(3,796)		77,592	63,838	(13,754)	63,667	(13,925)
2,368	4,080	(897) 1,712	28,397 2,433		Maintenance F&B	406,849 18,935	390,643 17,580	(16,206) (1,355)	354,440 16,369	(52,409)
5,052	1,050	(4,002)	2,140		Sales and Marketing	22,216	13,300	(8,916)	11,924	(2,566) (10,292)
13,259	13,557	298	13,041		Golf Cart Leases	68,647	81,342	12,695	78,246	9,599
298	0	(298)	0	(298)	Equipment Leases	1,491	0	(1,491)	0	(1,491)
12,440	52,250	39,810	32,545		Utilities - Maintenance	426,948	590,100	163,152	516,480	89,532
15,754	13,400	(2,354)	15,023		Utilities - G&A	91,656	91,100	(556)	93,673	2,017
10,404 2,374	10,404 4,463	0 2,089	10,200 3,681		Management Fees Insurance - P&C	62,424 37,204	62,424 22,785	(14,419)	61,200 22,004	(1,224) (15,200)
119,269	150,178	30,909	128,644		Total Other Operational Expenses					***************************************
						1,249,485		108,730	1,261,669	12,184
		38,772 				2,203,143 	2,324,457 	121,314	2,094,270 	(108,873)
		53,287	118,609		EBITDAR	(343,915)	(860,184)	516,268	(332,079)	(11,837)
97,044 	43,757 				=====					
			118,609	(21,565)		(343,915)	(860,184)	516,268	(332,079)	(11,837)
97,044	43,757	53,287	118,609	(21,565)	EBITDA Interest Expense/Dep&Amt	(343,915)	(860,184)	516,268	(332,079)	(11,837)
				( <b>21,565</b> )	EBITDA					
97,044	<b>43,757</b>	53,287	118,609	( <b>21,565</b> )	EBITDA  Interest Expense/Dep&Amt Other Expense	(343,915)	(860,184) 0 0	<b>516,268</b>	(332,079) (343) 10,560	(11,837) (343) (16,940) (17,283)



FY 2022/2023

## **Water Utility Fund**

% Budget Completion through December --- 50%

## **REVENUES:**

CHARGES FOR SERVICES
INTEREST INCOME
MISCELLANEOUS
WATER SALES
OTHER FINANCING SOURCES
TOTAL REVENUES

Actuals thru 12/2022	Budget	% Actuals to Budget	Year End Estimate *	YE % Variance to Budget
1 476 160	2 224 000	45.00/	2 100 000	2.00/
1,476,168	3,224,000	45.8%	3,100,000	-3.8%
51,250	100,000	51.3%	100,000	0.0%
46,392		0.0%	51,000	0.0%
7,573,941	15,383,000	49.2%	15,000,000	-2.5%
-	5,378,000	<u>0.0</u> %	2,300,000	- <u>57.2</u> %
9,147,751	24,085,000	38.0%	20,551,000	-14.7%

## **EXPENSES:**

ADMINISTRATION
ENGINEERING & PLANNING
OPERATIONS
OTHER FINANCING USES

**TOTAL EXPENSES** 

Actuals thru 12/2022	Budget	% Actuals to Budget	Year End Estimate *	YE % Variance to Budget
5.740.044				
5,740,014	7,730,987	74.2%	7,555,295	-2.3%
2,243,636	6,508,288	34.5%	6,517,345	0.1%
2,319,654	5,816,595	39.9%	5,406,547	-7.0%
2,440	662,440	<u>0.4</u> %	662,440	<u>0.0</u> %
10,305,744	20,718,310	49.7%	20,141,627	-2.8%

Surplus / (Use of Fund Balance)

(1,157,993)

3,366,690

409,373

Excludes non-cash outlays for depreciation & amortization

<sup>\*</sup> Year-end estimates are subject to further revision



## December YTD Financial Status

FY 2022/2023

## **Stormwater Utility Fund**

% Budget Completion through December--50%

**REVENUES:** 

CHARGES FOR SERVICES INTEREST INCOME

**TOTAL REVENUES** 

		%
	9	Actuals
Actuals		to
thru 12/2022	Budget	Budget
720,747	1,492,500	48.3%
6,202	1,500	413.5%
726,949	1,494,000	48.7%

Year End Estimate *	YE % Variance to Budget
1,462,500	-2.0%
1,500	<u>0.0</u> %
<b>1,464,000</b>	- <b>2.0%</b>

**EXPENSES:** 

PERSONNEL
OPERATIONS & MAINTENANCE
CAPITAL

**TOTAL EXPENSES** 

Actuals thru 12/2022	Budget	% Actuals to Budget	Year End Estimate *	YE % Variance to Budget
389,365 155,319 22,820	826,266 573,245 884,513	47.1% 27.1% 2.6%	848,408 573,245 600,250	2.7% 0.0% -32.1%
567,504	2,284,024	24.8%	2,021,903	-11.5%

Does not include non-cash outlays for depreciation

Surplus / (Use of Fund Balance)

159,445

(790,024)

(557,903)

<sup>\*</sup> Year-end estimates are subject to further revision







Consolidated Year-to-Date Financial Report through December 2022

<u>Fund</u>	FY 22/23 Beginning Balance	Revenue	Other Fin Sources/ Transfers In	Total In	Personnel	O&M	Capital	Debt Service	Capital Leases /Transfer Out	Total Out	Fund Balance Through December 2022
General Fund	30,390,425	26,894,982		26,894,982	14,326,806	6,209,187	162,394		6,548,965	27,247,352	30,038,055
Highway Fund	1,206,986	2,074,133		2,074,133	539,935	287,958	1,059,348			1,887,241	1,393,878
Grants and Contributions Fund	208,250	5,419,884		5,419,884		40,884				40,884	5,587,250
Seizure & Forfeiture - Justice/State	237,863	7,555		7,555		35,570				35,570	209,848
Community Center Fund	5,860,458	4,257,970		4,257,970	1,249,481	1,944,088	980,338		2,098,203	6,272,110	3,846,318
Municipal Debt Service Fund	164,136	72,776	4,200,971	4,273,747		8,645		3,633,719		3,642,364	795,519
Water Resource System & Dev. Impact Fee Fund	17,544,433	1,241,987		1,241,987		79,500	440,022	333,327		852,849	17,933,571
Townwide Roadway Dev Impact Fee Fund	1,939,688	103,325		103,325						THE PARTY OF THE	2,043,013
Parks & Recreation Impact Fee Fund	509,474	79,760		79,760							589,234
Police Impact Fee Fund	132,559	27,273		27,273					121,500	121,500	38,332
Capital Fund	24,110,390	632,980	4,500,000	5,132,980	91,600	2,812	11,420,812			11,515,224	17,728,146
PAG/RTA Fund	873,366	18,152		18,152		33,878	184,611			218,489	673,029
Water Utility	12,628,510	9,147,751		9,147,751	1,609,478	4,286,770	177,957	4,229,099	2,440	10,305,744	11,470,517
Stormwater Utility	1,125,140	726,949		726,949	389,365	155,319	22,820			567,504	1,284,585
Benefit Self Insurance Fund	2,869,952	2,243,429		2,243,429		2,397,867				2,397,867	2,715,514
Recreation In-Lieu Fee Fund	16,617	69		69							16,686
Total	99,818,247	52,948,975	8,700,971	61,649,946	18,206,665	15,482,478	14,448,302	8,196,145	8,771,108	65,104,698	96,363,495



FY 2022/23																
CATEGORY		JULY	10 <u>1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 </u>	AUG	SEP	ост	NOV	DEC	JAN FEB	MAR	APF	1	MAY	JUNE		TOTAL
Construction Sales Tax		586,039		575,738	540,567	518,177	382,338	478,496								3,081,355
Utility Sales Tax		317,210		371,973	356,012	334,868	295,825	266,797								1,942,685
Retail Sales Tax		716,720		680,117	691,138	713,672	729,067	838,562								4,369,275
Bed Tax		146,263		128,132	114,626	142,628	213,392	186,186								931,227
Restaurant & Bar Sales Tax		186,438		180,577	199,405	204,482	205,881	227,422								1,204,205
All Other Local Sales Tax *	_	210,893		199,992	202,571	205,672	240,009	259,665								1,318,802
Monthly Total	\$	2,163,563	\$	2,136,529 \$	2,104,319 \$	2,119,499 \$	2,066,512 \$	2,257,128							5	12,847,549
<b>Cumulative Total</b>	\$	2,163,563	\$	4,300,092 \$	6,404,411 \$	8,523,910 \$	10,590,421 \$	12,847,549								

FY 2021/22																		
CATEGORY		JULY		AUG	SEP		ост	١	NOV	DEC	JAN	FEB	MAR	APR		MAY	JUNE	TOTAL
Construction Sales Tax		441,038		419,552	65	,924	906,165		509,231	436,821	829,833	525,234	491,178	601,85	5	466,142	582,006	6,860,980
Utility Sales Tax		321,489		383,548	325	,545	323,173		285,048	238,499	253,620	474,092	115,418	252,114	1	234,820	261,849	3,473,215
Retail Sales Tax		675,726		647,693	64	,711	682,029		727,762	814,794	1,015,258	701,089	686,381	818,64	3	793,639	718,525	8,923,255
Bed Tax		130,217		117,012	9	,538	108,884		392,162	157,378	205,021	181,927	257,471	321,17	3	247,836	171,705	2,384,329
Restaurant & Bar Sales Tax		172,386		162,947	177	,178	195,482		227,724	191,664	226,775	199,622	206,978	233,221	3	226,654	219,474	2,435,113
All Other Local Sales Tax *	-	181,767	_	180,252	16-	,385	191,016		284,083	217,626	274,274	225,090	254,639	285,71	7	248,743	221,793	2,729,386
Monthly Total	\$	1,922,624	\$	1,911,004	\$ 2,053	,282 \$	2,406,749	\$ 2	2,426,009 \$	2,056,782 \$	2,804,781	\$ 2,307,054 \$	2,012,065	\$ 2,512,741	\$	2,217,835 \$	2,175,352 \$	26,806,278
<b>Cumulative Total</b>	\$	1,922,624	\$	3,833,628	\$ 5,886	,910 \$	8,293,659	\$ 10	0,719,668 \$	12,776,451 \$	15,581,231	\$ 17,888,285 \$	19,900,350	\$ 22,413,091	\$	24,630,926 \$	26,806,278	

<sup>\*</sup> Note: Does not include cable franchise fees or sales tax audit revenues



FY 2022/23																	
CATEGORY		JUL	AUG	 SEP	ост		NOV	DEC	J	AN	 FEB	MAR	APR	MAY	JUN		TOTAL
State Shared Income Tax		756,893	756,894	756,893	756,893		756,893	756,893									4,541,359
State Shared Sales Tax		308,350	462,557	664,529	559,547		823,170	575,594									3,393,747
County Auto Lieu		97,269	201,901	209,941	195,695		270,425	175,823									1,151,054
Smart and Safe	_	-		 -	A STATE OF THE STA	_		126,622									126,622
Monthly Total	\$	1,162,512	1,421,352	\$ 1,631,363 \$	1,512,135	\$	1,850,488 \$	1,634,932								5	9,212,782
Cumulative Total	\$	1,162,512	2,583,864	\$ 4,215,227 \$	5,727,362	\$	7,577,850 \$	9,212,782									
FY 2021/22																	
CATEGORY		JUL	AUG	SEP	ост		NOV	DEC	14	AN	FEB	MAR	APR	MAY	JUN		TOTAL
State Shared Income Tax	-	500,637	500,637	517,313	517,313		517,313	517,313		517,313	517,313	517,313	517,313	517,313	517,313	_	6,174,404
State Shared Sales Tax		291,674	534,620	464,795	538,626		428,064	680,044		569,532	458,855	555,746	671,412	521.466	922,244		6,637,078
County Auto Lieu		100,364	178,439	214,084	179,539		176,572	183,593		166,138	185,396	187,906	231,739	168.035	298,521		2,270,326
Smart and Safe	90000			 		_		113,051			59	15			122,828	_	235,953
Monthly Total Cumulative Total	\$	892,675 S	1,213,696 2,106,371	1,196,192 \$ 3,302,563 \$	1,235,478 4,538,040		1,121,949 \$ 5,659,989 \$	1,494,001 \$ 7,153,990 \$		,252,983 \$	1,161,623 \$ 9,568,596 \$	1,260,980 10,829,576	\$ 1,420,464 \$ 12,250,040	\$ 1,206,814 5 \$ 13,456,854 5	1,860,906 15,317,760	\$	15,317,760